Maximize Post-Booking Revenue and Operational Efficiency with a Seamless, Intelligent Solution

NAVITAIRE & VOLANTIO

volantio®

Transforming customer flexibility into potential profit

- **Help increase revenue:** Capture up to 5% incremental revenue on peak flights by freeing up premium seats for resale and resolving overbookings in advance

- **Improve capacity usage:** Boost load factors and free up space for schedule-sensitive travelers to optimize capacity across multiple flights without adding frequency or fleet

- **Boost employee satisfaction:** Empower frontline staff with better tools to manage challenging rebooking situations

- **Improve sustainability:** Increase passengers per flight without adding flights to reduce emissions per passenger by up to 1%, delivering quick environmental gains alongside potential revenue benefits

- **Strengthen your brand:** Accommodate high-value, last-minute passengers to retain top customers, reduce lost sales and create a point of differentiation in competitive markets, including those with unpredictable demand

Find out more at www.volantio.com

Revenue optimization doesn't end when the ticket is sold.

In today's competitive airline industry, maximizing revenue and operational efficiency is crucial. Volantio's Re-Commerce Platform offers a seamless and intelligent solution to help airlines optimize post-booking revenue.

How it Works

Volantio uses neural networks to engage flexible passengers before flight departure, automatically offering incentives to switch to lower-demand travel options. This frees up valuable inventory that can be resold at higher fares or used to resolve denied boarding situations, increasing customer satisfaction with a passenger-friendly, fully automated system.

Navitaire's partnership with Volantio can help airlines to quickly and efficiently find and capitalize on this inventive revenue opportunity. By automatically identifying the right flights and passengers, airlines can boost profitability while maintaining a positive customer experience.

Volantio's Re-Commerce Platform

The Re-Commerce Platform offers two complementary solutions to help airlines drive new, measurable revenue on peak flights without adding operational complexity:

- **Revenue Rebook** dynamically shifts flexible passengers from peak flights to those with available capacity, opening up premium seats for resale
- **Confirmed Pre-Move** proactively addresses overbooking scenarios by offering alternate flights to passengers prior to arrival at the airport to reduce gate stress, last-minute payouts and customer dissatisfaction

Airlines already using the platform are seeing measurable results, including a quicker time to benefit, streamlined operations and up to 5% incremental revenue on **peak flights.***

*Based on live customer results

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